



## PR/118912 | Business Development

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントタイランド

#### 求人ID

1574743

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2026年06月02日 04:00

### 応募必要条件

#### 職務経験

6年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Key Responsibilities

- Identify, evaluate, and develop new market opportunities and business models, with a focus on Food, Retail, and Consumer sectors.
- Take full ownership of business development lifecycles—from initial concept and feasibility studies to successful execution and operational handover.
- Cultivate and maintain strong relationships with local strategic partners to unlock and secure high-value business opportunities.
- Contribute to and lead activities related to mergers, acquisitions, and strategic investments.
- Serve as a primary communicator between Local Management, Regional HQ, and Global Head Office to ensure all initiatives are aligned with broader corporate strategies.

#### Candidate Requirements

- Bachelor's degree or higher in Business, Economics, or a related field.

- Minimum of 5 years in Business Development or Project Management.
- Proven track record in the Food, Retail, or FMCG industries is highly preferred.
- Experience in driving new business from scratch, M&A processes, or leading teams is a significant advantage. A technical background is also a plus.
- Must possess high-level analytical thinking, a self-driven attitude, and the ability to work proactively in a fast-paced environment.
- Excellent command of English (both written and spoken) is required for reporting and cross-border collaboration.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明