



## Head of Strategic Discovery (CEO Office)

### 募集職種

人材紹介会社  
株式会社PROGRE

採用企業名  
Startup company for cybersecurity to detect and block digital ad

求人ID  
1574645

業種  
インターネット・Webサービス

会社の種類  
中小企業 (従業員300名以下)

外国人の割合  
外国人 半数

雇用形態  
正社員

勤務地  
東京都 23区, 港区

給与  
900万円 ~ 1600万円

勤務時間  
Flextime System (Core time: 10:00 AM - 5:00 PM)

休日・休暇  
土日祝日、年末年始および会社指定日

更新日  
2026年02月09日 00:00

### 応募必要条件

職務経験  
6年以上

キャリアレベル  
中途経験者レベル

英語レベル  
ビジネス会話レベル (英語使用比率: 常時英語)

日本語レベル  
基礎会話レベル

最終学歴  
大学卒：学士号

現在のビザ  
日本での就労許可が必要です

### 募集要項

#### 【The Role】

As the Head of Strategic Discovery, you will serve as the strategic partner to the CEO. Your primary mission is to accelerate.

You will act as an extension of the CEO's brain and execution capabilities, focusing heavily on Technical Research, "0→1" Discovery, and Cross-Functional Projects. While your eyes are set on the "10-Year Picture," you must also possess the agility to handle immediate hurdles.

You are not just a dreamer; you are a pragmatic futurist who clears the path (the "Now") so the CEO can focus on the destination (the "Future").

### **【Key Responsibilities】**

#### 1. Technical Research & Discovery (Primary Focus)

**Advanced Tech Scouting:** Conduct deep-dive research into emerging technologies (AI, Security, Web3, AdTech) and academic papers to support the CEO's technical vision.

**"0→1" Feasibility Studies:** Rapidly validate the CEO's new ideas (PoC). Assess technical feasibility and market viability to determine if a concept is worth pursuing before handing it to the Product team.

**Thought Partnership:** Act as a sounding board for the CEO, providing data-driven insights to refine abstract ideas into concrete strategies.

#### 2. Cross-Functional Project Management (The "Hands")

**Special Projects Lead:** Drive critical initiatives that don't fit into existing departments (Sales/Marketing/Product), such as new market entry or strategic alliances.

**Global Alignment:** Facilitate communication and project execution across our Tokyo and Lisbon offices, ensuring the "Global One Team" vision is realized.

**Vision Translation:** Translate the CEO's passion and ideas into logical frameworks that the Integrator (COO) and the organization can execute.

#### 3. CEO Enablement & Agility (The Foundation)

**Removing Blockers:** Proactively identify and resolve operational bottlenecks that slow down the CEO or the organization.

**Gap Filling:** Temporarily step into undefined roles or pick up "dropped balls" during rapid scaling phases to ensure business momentum continues without interruption.

**Decision Support:** Prepare context and data for key decisions, ensuring the CEO maximizes time spent on high-impact "Future" work.

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### スキル・資格

#### **ESSENTIAL CRITERIA**

- **Technical Literacy:** Strong understanding of engineering or technology products. You don't need to be a coding wizard, but you must be able to read technical documentation/papers and discuss architecture or tech trends intelligently.
- **Strategic & Structural Thinking:** Ability to take a vague concept ("Let's do something with X technology") and break it down into a concrete plan.
- **Global Communication:** Business-level English is required to collaborate with our global team (Integrator, Lisbon team, etc.).
- **Agility & Resilience:** Comfortable with a fast-paced environment where priorities can shift rapidly (startup speed). You thrive in chaos and enjoy bringing order to it.
- **Language:** English (Business/Native), Japanese (Business/Native is a plus but not mandatory if technical alignment is strong)

#### **DESIRABLE CRITERIA**

- Experience in a top-tier Strategy Consulting firm or VC (Research/Analyst role).
  - Experience as a Product Manager (PM) launching new products from scratch.
  - Experience working directly with C-level executives or founders.
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### 会社説明