

【サブコンマネジメント】建設のプロキュアメント(サプライヤー選定・計画・工程管理など)/洋上風力業界No.3

世界シェア50%以上を誇るグローバルカンパニー

#### 募集職種

#### 採用企業名

シーメンス・エナジー株式会社

#### 求人ID

1574430

#### 部署名

Wind Power, Offshore

#### 業種

石油・エネルギー

#### 会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

#### 雇用形態

正社員

#### 勤務地

東京都 23区, 品川区

#### 給与

850万円 ~ 1000万円

#### 勤務時間

会社の規定に準ずる

#### 休日・休暇

会社の規定に準ずる

#### 更新日

2026年05月01日 13:00

#### 応募必要条件

#### 職務経験

1年以上

#### キャリアレベル

エグゼクティブ・経営幹部レベル

#### 英語レベル

日常会話レベル

#### 日本語レベル

ネイティブ

#### 最終学歴

大学卒：学士号

#### 現在のビザ

日本での就労許可が必要です

#### 募集要項

##### 《Job Description & Position Highlights》

- ・ 洋上風力で世界シェア50%以上を誇る！
- ・ サブコンへのパートナーシップの探索・締結、関係性構築を担う。
- ・ 陸上風車事業から、洋上風力におけるさらなるシェアと当社技術力の強みを生かし、洋上進出計画も加速！

##### 【Job Responsibilities】

### ■A Snapshot of Your Day

In Work Package Sourcing (WPS), you'll spearhead Siemens Gamesa's subcontractor market entry into Japan. Your day will balance strategy and execution: identifying, qualifying, and developing local subcontractors to ensure Siemens Gamesa is ready to execute upcoming offshore wind projects in Japan. You'll map the local supply landscape, engage with potential partners, and coordinate the commercial and technical onboarding of new subcontractors. This is a role for someone who thrives on building something from the ground up — part business developer, part subcontractor strategist, and part execution enabler.

### ■How You'll Make an Impact

You will be the driving force behind Siemens Gamesa's readiness to deliver future offshore projects in Japan.

### ■Key focus areas:

- Market development: Map, screen, and engage local installation and service contractors across mechanical, electrical, and civil scopes.
- Business development: Build relationships with local companies, authorities, and industry bodies to establish SGRE's subcontractor ecosystem.
- Qualification and readiness: Lead technical and HSE qualification of local partners, ensuring compliance with SGRE global standards.
- Strategic sourcing: Define sourcing models and frameworks suited for Japan's regulatory, logistical, and cultural environment.
- Interface management: Act as the bridge between global WPS teams, Procurement, Project Management, QHSE, and regional stakeholders.
- Execution support: Prepare the market for upcoming projects by ensuring contracts, resources, and partners are ready when the first project mobilizes.

This is a pivotal market-entry role — your work will determine how Siemens Gamesa executes in Japan for years to come.

### ■Rewards/Benefits

- Opportunity to build Siemens Gamesa's market presence in Japan from the ground up
- Regional and global exposure with strong development potential
- Comprehensive health and wellness benefits
- Flexible working arrangements and work-life balance
- Continuous learning and international collaboration

### ■About the Team

You'll join a global Work Package Sourcing (WPS) team with Subcontractor Managers based in Denmark, the UK, Poland, Taiwan, and the US. Reporting to the Head of WPS in Vejle, Denmark, you will act as the WPS focal point for Japan, collaborating closely with our teams in Taiwan and Europe. This is a newly created position — your mission is to lay the foundation for Siemens Gamesa's subcontractor network and execution capability in Japan.

### ■Who is Siemens Energy?

At Siemens Energy, we are more than just an energy technology company. With ~100,000 dedicated employees in more than 90 countries, we develop the energy systems of the future, ensuring that the growing energy demand of the global community is met reliably and sustainably. The technologies created in our research departments and factories drive the energy transition and provide the base for one sixth of the world's electricity generation.

Our global team is committed to making sustainable, reliable, and affordable energy a reality by pushing the boundaries of what is possible. We uphold a 150-year legacy of innovation that encourages our search for people who will support our focus on decarbonization, new technologies, and energy transformation.

Find out how you can make a difference at Siemens Energy:  
<https://www.siemens-energy.com/employeevideo>

### ■Our Commitment to Diversity

Lucky for us, we are not all the same. Through diversity we generate power. We run on inclusion and our combined creative energy is fueled by over 130 nationalities. Siemens Energy celebrates character – no matter what ethnic background, gender, age, religion, identity, or disability. We energize society, all of society, and we do not discriminate based on our differences.

#### 【Employment Type】

フルタイム (Permanent employee)

#### 【Salary】

Based on experience and skill level

#### 【Working Hours】

In accordance with company regulations

#### 【Work Location】

日本, Tokyo

#### \*Work location and flexibility

The position will be based in Japan (Tokyo area preferred). Hybrid working arrangements are possible, with regular alignment to our regional offices in Taiwan and Denmark.

#### \*Travel requirements

International travel will be required for training and project collaboration — approximately 30 days per year, depending on

project activity and readiness work.

**[Holidays & Leave]**

In accordance with company regulations

**[Benefits & Welfare]**

In accordance with company regulation

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## スキル・資格

**[What You Bring]**

We're looking for a commercially driven and strategically minded professional with strong stakeholder skills and a genuine interest in shaping new markets.

**■You'll likely bring most of the following:**

- Proven experience in subcontractor management, supply-chain development, or business development
- Understanding of offshore construction or energy projects (wind, oil & gas, heavy industry, or infrastructure)
- Strong analytical skills and ability to translate market insights into actionable strategies
- Confidence to lead negotiations, build trust, and engage with partners at all levels
- Fluency in English; Japanese proficiency is a major advantage
- Degree in engineering, business, or similar field
- Structured, self-driven, and able to work across time zones and cultures
- Willingness to travel regionally and internationally (~30 days/year)

Above all, you bring entrepreneurial energy, adaptability, and a commitment to renewable growth in Asia.

**■Language and communication**

Business-level English is required. Proficiency in Japanese is a strong advantage, as the role involves close engagement with local suppliers, authorities, and partners.

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## 会社説明