Brokerage Sales of luxury properties

募集職種

人材紹介会社
ハイテックジャパン株式会社

採用企業名
PropTech company

求人ID
1573238

業種
不動産仲介・管理

雇用形態
正社員

勤務地
東京都 23区

給与
400万円 ~ 600万円

歩合給
固定給+歩合給

更新日
2026年11月13日 12:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
日常会話レベル

日本語レベル
ネイティブレベル

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可が必要です

募集要項

- **Overview:** A new brokerage function focused on high-end property transactions has been launched to support business growth. Early-stage members are sought to help build and shape the operation from the ground up.
- **Key Responsibilities:** Engaging with high-net-worth clients to understand asset needs, proposing premium properties in prime locations, managing negotiations and closings, conducting property viewings, and coordinating with external partners.
- **Sales Approach:** Client acquisition may come through internal channels, referrals, independent outreach, or personal networks. There is no fixed sales model, allowing flexibility to operate in a style that best suits individual strengths.

スキル・資格

Required Skills

・Those who have a real estate transaction qualification

・Experience in real estate sales brokerage or real estate purchase/sales (estimated 2 years or more)

Welcome skills

・More than 3 years of experience in real estate brokerage sales

・Knowledge of finance and asset management

・Experience in sales/customer service to wealthy people

・Those who have a high track record as a salesperson

会社説明