



PR/123499 | Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント インドネシア

求人ID

1572942

業種

その他（メーカー）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年03月03日 03:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities:

- **Develop and execute sales strategies** to achieve revenue and growth targets.
- **Identify and pursue new business opportunities** within the printing and packaging industry.
- **Manage and grow existing client accounts** by building strong, long-term relationships.
- **Conduct product presentations and demonstrations** to showcase Domino's printing solutions.
- **Negotiate contracts and close deals** in line with company policies and profitability goals.
- **Collaborate with technical and service teams** to ensure seamless customer support and satisfaction.

Requirements:

- **Bachelor's degree** in Business, Marketing, Engineering, or a related field.
- **Minimum 5 years of proven sales experience** in the printing, packaging, or industrial machinery industry.
- **Strong knowledge of industrial printing solutions** and related technologies.
- **Excellent communication and negotiation skills** with the ability to influence decision-makers.
- **Proven track record of meeting or exceeding sales targets** .
- **Ability to work independently** while also collaborating effectively within a team.

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会社説明