



PR/123499 | Sales Executive

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

求人ID

1572942

業種

その他（メーカー）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年02月03日 03:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities:

- **Develop and execute sales strategies** to achieve revenue and growth targets.
- **Identify and pursue new business opportunities** within the printing and packaging industry.
- **Manage and grow existing client accounts** by building strong, long-term relationships.
- **Conduct product presentations and demonstrations** to showcase Domino's printing solutions.
- **Negotiate contracts and close deals** in line with company policies and profitability goals.
- **Collaborate with technical and service teams** to ensure seamless customer support and satisfaction.

Requirements:

- **Bachelor's degree** in Business, Marketing, Engineering, or a related field.
- **Minimum 5 years of proven sales experience** in the printing, packaging, or industrial machinery industry.
- **Strong knowledge of industrial printing solutions** and related technologies.
- **Excellent communication and negotiation skills** with the ability to influence decision-makers.
- **Proven track record of meeting or exceeding sales targets**.
- **Ability to work independently** while also collaborating effectively within a team.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明