



PR/096502 | Insurance Consulting Manager (Sales and Digital Transformation)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1572927

業種

ITコンサルティング

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年01月20日 10:39

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Insurance Consulting Manager – (Sales and Digital Transformation)

My client, a Global Consulting firm, is seeking an experienced Consulting Manager to drive business development, lead transformation projects, and strengthen our presence within the insurance industry. This role blends consulting delivery, market development, and team leadership—ideal for someone who thrives in a fast-paced, client-facing environment and is passionate about helping insurers innovate and grow.

Key Responsibilities

- Develop and pursue new business opportunities in the insurance sector to expand market presence.
- Generate leads, manage proposals, and drive end-to-end business development activities.
- Lead and deliver business and IT consulting projects within the insurance industry, ensuring high-quality execution and strong client satisfaction.
- Build and enhance market research methodologies, assets, and capabilities to support strategic insights and project delivery.
- Manage and mentor a team of consultants to ensure effective project performance and talent development.
- Travel internationally as needed to support client engagements and project delivery.

Ideal Profile

- Bachelor's degree in any discipline with 7 years of professional experience; minimum 3 years in a consulting firm.
- Experience in top-tier or professional consulting environments is highly preferred.

- Strong expertise in managing full lifecycle consulting projects within the insurance industry.
- Well-established network and connections within the insurance sector.
- Deep understanding of insurance business models, markets, and key transformation areas—including market entry, business case development, and operational or digital transformation.
- Experience in digital or business transformation, technology implementation, growth strategy, or IT strategy is an advantage.
- Strong consulting toolkit: structured documentation, polished presentation skills, critical and logical thinking, and strong stakeholder management.
- Proven track record of successful project delivery in insurance consulting.
- Confident in presenting, negotiating, and influencing senior stakeholders.
- Self-driven, analytical, and capable of managing multiple priorities independently with an ownership mindset.

Raymond Ler (R1876114)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

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会社説明