



PR/096112 | Account Manager

#### 募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1572912

業種

その他（商社）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年01月20日 10:38

#### 応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

#### 募集要項

Our client in the IT Industry is seeking an account manager. This role will develop & maintain a strong sales pipeline to meet or exceed monthly, quarterly, and annual sales targets.

#### Key Responsibilities

- Generating sales leads, nurturing customer relationships, and driving revenue growth
- Prospect and identify potential clients through various means such as cold calling, networking, and industry research
- Understand customer needs, provide customized solutions, and effectively communicate the company's value proposition
- Prepare accurate and competitive price quotations and proposals for clients.
- Provide regular sales reports and forecasts to the sales manager.

#### Key requirements

- At least 3 years of experience in sales within IT or related field
- Minimum Diploma or Degree in any discipline
- Class 3 Driving License and possess own vehicle preferred
- Good communication and presentation skills with good command of English

Interested applicant, please click **APPLY NOW**

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R1987984

#LI-JACSG  
#countrysingapore

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会社説明