



PR/109974 | Officer / Sr. Sales Officer (Sales & Purchase) Bangalore

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インド

求人ID

1572875

業種

その他 (商社)

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年02月17日 11:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Designation: Officer / Sr. Sales Officer (Sales & Purchase)

Location: Bengaluru

Key Responsibilities of the Job:

- Sales & Marketing of Special Steel products (Bars, Wire Rods, Wires, Strips, Powder, Magnets, Forging & Casting components etc.) in India.
- Manage existing key accounts by coordinating with customers as well as HQ in Japan.

- Maintaining all business records of the assigned key accounts.
- Payment tracking and follow-ups with customers for the assigned key accounts.
- Primary & Secondary market research as required for steel products.
- Prepare and submit reports (Customer, product lists, product specific market information etc.) as requested.
- Learn various business compliance requirements (BIS, Ministry of Steel, DGFT, other legal compliances) through On the Job Training and develop related skillset.
- Conducting regular warehouse visits to inspect material quality.

Profile of the Incumbent:

- Experience – Minimum 3 Years
- Industry – Preferably from Steel Trading /Steel Manufacturing/ Automobile
- Function – Sales/Marketing/Procurement
- Qualification – Preferably B. Tech (Mechanical/Any) / MBA but not mandatory
- Basic knowledge of MS Office, especially MS Excel, good overall IT knowledge
- Candidate having experience in dealing with OEM, Tier 1, Tier 2 Automobile component manufacturers will be preferred.
- Prior knowledge of import & export procedure & documentation is good to have but not mandatory
- Can handle extensive domestic travel and efficiently manage customer and expatriate schedules in a fast-paced environment.
- Can submit deliverables as per deadlines
- Excellent soft skills, a good team player in a hierarchical organisation structure
- Strong Communication Skills – both verbal and written
- Sales & Marketing mindset with a Can-Do attitude
- Working experience with a Foreign/Japanese MNC in a fast- environment will be preferred

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会社説明