



PR/118864 | Sales Officer

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1572856

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年02月17日 10:01

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Sales Officer

Salary range: 20,000-35,000 Baht

Key Responsibilities:

- Work closely with supervisors to set sales targets and ensure achievement of those goals.
- Identify and approach new potential customers with approval from supervisors.
- Act as a liaison between the company and customers throughout the sales process.
- Conduct preliminary assessments of customers' financial status to minimize credit risks.
- Maintain strong relationships with existing customers to encourage ongoing purchases.
- Present product and service information to support customer decision-making and ensure maximum satisfaction.
- Handle billing and cheque collection.
- Prepare weekly sales plans and closing reports for supervisor review to support further marketing improvements.
- Monitor product inventory and ensure stock levels remain within the targets set.
- Follow up on outstanding warehouse goods linked to customer payments to prevent company losses.
- Submit monthly sales forecasts to the planning and purchasing departments within the required timeframe.
- Perform other duties as assigned.

Qualifications:

- Age between 22–35 years
- Good personality and professional appearance
- Sales experience required
- Possess a valid driver's license and have access to a personal vehicle

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会社説明