



PR/118826 | Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1572829

業種

電気・電子・半導体

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年05月12日 16:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

日常会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description :

- Prepare Quotation for new requirement, cost simulation, and any price requirements.
- Monitor claim and complaint issues by coordinating with the concerned department to solve problems.
- Analyze customers' forecast data to ensure accurate information, input into the company system, and report to the Manager.
- Making a monthly/yearly sales plan based on customers' forecast and market information, and monitoring orders to achieve sales targets.
- Responsibility for the customer's order for delivery on time and negotiating with the customer for appropriate L/T, schedule, and forecast to prevent the production line stop.
- Coordinate with Japan HQ, factory, and overseas branches (in English) for getting support for customers' requirements.
- Document Support for customers.
- Find new customers and maintain current customers to increase sales and profit.
- To get customer satisfaction by maintaining and developing relations.

Qualifications:

- Male or Female, Thai national, age not over 35 years old.
- Bachelor's degree in any field.
- At least 2 years' experience in the field of sales, marketing, and customer service.
- Fluent in English (TOEIC: 500+ is preferred).
- Ability to communicate in Chinese (Mandarin) or Japanese is an advantage (N3 upper).
- Experience in B2B sales, industrial products, or semiconductor business is an advantage.
- Excellent in using computer software such as Excel, Word, PowerPoint, Power Apps, etc.
- Able to work under pressure and work as a team.
- Adjustable personality, High motivation, and positive thinking.
- Having own car and license.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明