



PR/160014 | Sales Executive (FMCG Food Manufacturer)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1572790

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年02月03日 06:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A leading FMCG Food Manufacturer is currently looking for a Sales Executive to join their team in Kuala Lumpur. This role is responsible for managing distributor relationships, assisting in market expansion, and building connections with retailers and wholesalers to increase sales growth and brand presence.

Job Description

- Managing and maintaining strong relationships with distributors, mainly in the Klang Valley region.
- Support efforts to identify and develop new market opportunities across General Trade (GT) and Modern Trade (MT) channels.
- Work closely with the marketing team to implement sales strategies and promotional activities.
- Engage with retailers, wholesalers, and convenience chains to gather market insights and monitor product performance.

- Collect and report market intelligence, competitor activities, and consumer trends to HQ for strategic planning.

Job Requirements

- 2 - 5 years of FMCG sales experience, preferably in food products.
- Familiarity with FMCG distribution models (MT & GT) and retail networks.
- Strong communication, relationship-building, and negotiation skills.
- Willing to travel within Klang Valley and occasionally outstation.

#LI-JACMY

#stateKL

#countrymalaysia

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会社説明