



## PR/160010 | Sales Manager (FMCG Food Manufacturer)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント マレーシア

#### 求人ID

1572787

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年03月03日 05:00

### 応募必要条件

#### 職務経験

10年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

A leading FMCG Food Manufacturer is currently looking for a Sales Manager to join their team in Kuala Lumpur. This role is responsible for driving sales growth and brand awareness by managing distributor relationships, expanding into new markets, and strengthening connections with retailers and wholesalers across Malaysia.

#### Job Description

- Manage and build strong relationships with distributors nationwide.
- Identify and develop new market opportunities, expanding brand presence across General Trade (GT) and Modern Trade (MT) channels.
- Collaborate with the marketing team to execute impactful sales strategies and boost brand awareness.
- Engage with retailers and wholesalers to gather market insights and monitor product performance.

- Provide valuable market intelligence to HQ for product development and strategic growth.

#### Job Requirements

- 15 - 20 years of FMCG sales experience, preferably in food products.
- Proven track record in managing distributors, expanding markets and growing sales channels.
- Strong understanding of FMCG distribution models and market insights.
- Excellent relationship-building, negotiation, and communication skills.
- Proactive, resourceful, analytical, and able to provide strategic recommendations.
- Willing to travel within Klang Valley and occasionally nationwide.

#LI-JACMY

#stateKL

#countrymalaysia

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

---

会社説明