



## PR/160006 | After Market Sales Executive (automotive)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1572786

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年03月17日 11:01

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Job Description:

- Sales Operations: Visit customers (local & outstation), process purchase orders, handle inquiries, monitor deliveries, check invoice accuracy, and manage monthly payment collection.
- Discrepancy Handling: Verify and resolve issues like shortages, overcharges, or quality complaints; prepare credit/debit notes and negotiate closures.
- Sales Compliance: Manage credit limits, bank guarantees, and evaluate customer credit scoring.
- Pricing: Review and update prices for existing and new parts; get approvals and communicate changes to customers.
- New Product Development: Coordinate with internal teams and suppliers for new product introduction, pricing, and approvals.
- Sales Campaigns & Events: Plan campaigns, set pricing, and organize customer meetings, exhibitions, and incentive trips.
- Network Development: Negotiate agreements and collaborate on nationwide business models and campaigns.

#### Job Requirements:

- Bachelor's degree in Business, Marketing, Engineering, or related field.
- Basic knowledge of automotive parts and market.
- Strong problem-solving and communication skills.
- Proficient in Microsoft Office (Excel, Word, Outlook).

#LI-JACMY

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会社説明