



## 【Business Development】 Outsourcing business development

### Corporate sales experience/business deve

#### 募集職種

人材紹介会社

ジョブインパルスジャパン株式会社

#### 求人ID

1572380

#### 業種

人材派遣・アウトソーシング

#### 会社の種類

中小企業 (従業員300名以下) - 外資系企業

#### 雇用形態

正社員

#### 勤務地

東京都 23区

#### 給与

600万円 ~ 800万円

#### 勤務時間

9:00~18:00 (休憩60分) ※残業あり (時間に応じて別途支給)

#### 休日・休暇

年間休日120日 完全週休二日制 (土日祝) 有給休暇 (初年度10日／試用期間後に付与)

#### 更新日

2026年02月10日 17:00

#### 応募必要条件

##### 職務経験

1年以上

##### キャリアレベル

中途経験者レベル

##### 英語レベル

日常会話レベル (英語使用比率: 25%程度)

##### 日本語レベル

ネイティブ

##### 最終学歴

高等学校卒

##### 現在のビザ

日本での就労許可が必要です

#### 募集要項

##### ♦ Recruitment Background

Our company provides facility management (FM) services, which are assigned to manage corporate facilities. We are currently recruiting additional staff to support our business expansion. Corporate sales experience and industry knowledge are particularly welcome.

You will be responsible for proposing and selling facility management services to corporations.

In addition to new business development, you will also be able to work on short-term sales, such as annual proposals and spot support.

#### [Main Duties]

Planning and proposal sales to corporate clients  
Vendor management (quality, contract, billing, etc.)  
Help desk work  
Customer support (inquiries, complaint handling)  
Facility patrols, minor equipment inspections  
Preparation of various reports and proposals

#### ◆ Career advancement environment

Enjoy English proficiency in a global company  
Career path to site management or a head office back office position  
Many opportunities to collaborate with senior, professional colleagues

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#### スキル・資格

[Required]  
Corporate sales experience (regardless of industry)  
English language proficiency or willingness to learn

[Preferred]  
Industry knowledge related to face-to-face management  
English language proficiency (TOEIC score 800 or above)

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#### 会社説明