



【Business Development】 Outsourcing business development

Corporate sales experience/business deve

募集職種

人材紹介会社

ジョブインパルスジャパン株式会社

求人ID

1572380

業種

人材派遣・アウトソーシング

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

600万円 ~ 800万円

勤務時間

9:00~18:00 (休憩60分) ※残業あり (時間に応じて別途支給)

休日・休暇

年間休日120日 完全週休二日制 (土日祝) 有給休暇 (初年度10日 / 試用期間後に付与)

更新日

2026年02月10日 17:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル (英語使用比率: 25%程度)

日本語レベル

ネイティブ

最終学歴

高等学校卒

現在のビザ

日本での就労許可が必要です

募集要項

◆ Recruitment Background

Our company provides facility management (FM) services, which are assigned to manage corporate facilities. We are currently recruiting additional staff to support our business expansion. Corporate sales experience and industry knowledge are particularly welcome.

You will be responsible for proposing and selling facility management services to corporations.

In addition to new business development, you will also be able to work on short-term sales, such as annual proposals and spot support.

【Main Duties】

Planning and proposal sales to corporate clients
Vendor management (quality, contract, billing, etc.)
Help desk work
Customer support (inquiries, complaint handling)
Facility patrols, minor equipment inspections
Preparation of various reports and proposals

◆ Career advancement environment

Enjoy English proficiency in a global company
Career path to site management or a head office back office position
Many opportunities to collaborate with senior, professional colleagues

スキル・資格

[Required]

Corporate sales experience (regardless of industry)
English language proficiency or willingness to learn

[Preferred]

Industry knowledge related to face-to-face management
English language proficiency (TOEIC score 800 or above)

会社説明