



PR/096455 | Product Specialist

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1572288

業種

福祉・介護

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年01月27日 07:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Product Specialist**Location:** Singapore**About Us:**

Join a leading global medical device company dedicated to advancing healthcare and improving patient outcomes worldwide. With a strong commitment to quality, innovation, and patient safety, they are expanding their reach across the dynamic Asia-Pacific markets.

Key Responsibilities:

- Achieve and exceed sales targets for portfolio of medical consumables within assigned hospitals and healthcare accounts in Singapore.
- Build and nurture strong relationships with key stakeholders including doctors, nurses, procurement, and other clinical staff within the hospital network.

- Conduct product presentations, demonstrations, and in-service training to healthcare professionals, effectively communicating the clinical value and benefits of the company products.
- Manage the full sales cycle from lead generation, qualification, negotiation, to closing, ensuring high customer satisfaction and repeat business.
- Monitor market trends, competitor activities, and customer needs to identify new sales opportunities and inform strategy.

Qualifications:

- A nursing background (Diploma or Degree in Nursing) is preferred, providing a deep understanding of clinical workflows and patient care needs.
- Minimum 3 years of progressive experience in sales or a related commercial role within the medical device or pharmaceutical industry.
- Experience selling medical consumables is highly preferred.
- A strong existing network and established relationships within Singapore hospitals are crucial.
- Proven ability to drive sales, negotiate effectively, and achieve targets.
- Excellent presentation, communication and interpersonal skills, with the ability to engage confidently with healthcare professionals at all levels.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R2197665

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#countrysingapore

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会社説明