



## PR/096449 | Regional Commercial Lead

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント シンガポール

#### 求人ID

1572283

#### 業種

福祉・介護

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2026年02月24日 05:00

### 応募必要条件

#### 職務経験

6年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Job Title:** Regional Commercial Lead

**Location:** Singapore

#### About:

With a long and distinguished heritage in pharmaceutical innovation dating back nearly eight decades, the company has been at the forefront of pioneering in critical therapeutic areas, including infectious diseases, cardiovascular diseases, hematology, vaccines and antibiotic treatments.

To further propel their growth strategy, this role is dedicated to spearheading a significant and ambitious expansion across key emerging markets within the ASEAN region.

#### Key Responsibilities:

- Develop and execute commercial strategies for new ASEAN markets.

- Drive business development, customer acquisition, and market access for a diverse pharmaceutical portfolio.
- Build and maintain key stakeholder relationships.
- Manage budgets, forecast performance, and ensure compliance with local regulations.
- Collaborate extensively with regional and global teams for successful market entry and growth.
- Support the establishment and growth of new subsidiaries.

**Qualifications:**

- Bachelor's degree in Life Sciences, Pharmacy, Medicine, Business, or related field.
- At least 7 years in pharmaceutical commercial leadership within ASEAN; regional leadership experience highly preferred.
- Successful product launches, sales growth, and market access across ASEAN.
- Strong understanding of the ASEAN business environment, healthcare regulatory frameworks, and reimbursement systems.
- High ethical standards, strategic thinking, and a strong compliance mindset.
- Business-level English required, proficiency in regional languages a plus.
- Willingness and ability to travel frequently within Asia.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R2197665

#LI-JACSG

#countrysingapore

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

---

会社説明