



PR/096449 | Regional Commercial Lead

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1572283

業種

福祉・介護

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年01月27日 07:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Regional Commercial Lead

Location: Singapore

About:

With a long and distinguished heritage in pharmaceutical innovation dating back nearly eight decades, the company has been at the forefront of pioneering in critical therapeutic areas, including infectious diseases, cardiovascular diseases, hematology, vaccines and antibiotic treatments.

To further propel their growth strategy, this role is dedicated to spearheading a significant and ambitious expansion across key emerging markets within the ASEAN region.

Key Responsibilities:

- Develop and execute commercial strategies for new ASEAN markets.

- Drive business development, customer acquisition, and market access for a diverse pharmaceutical portfolio.
- Build and maintain key stakeholder relationships.
- Manage budgets, forecast performance, and ensure compliance with local regulations.
- Collaborate extensively with regional and global teams for successful market entry and growth.
- Support the establishment and growth of new subsidiaries.

Qualifications:

- Bachelor's degree in Life Sciences, Pharmacy, Medicine, Business, or related field.
- At least 7 years in pharmaceutical commercial leadership within ASEAN; regional leadership experience highly preferred.
- Successful product launches, sales growth, and market access across ASEAN.
- Strong understanding of the ASEAN business environment, healthcare regulatory frameworks, and reimbursement systems.
- High ethical standards, strategic thinking, and a strong compliance mindset.
- Business-level English required, proficiency in regional languages a plus.
- Willingness and ability to travel frequently within Asia.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R2197665

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会社説明