



## PR/118791 | Sales Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント タイランド

#### 求人ID

1572270

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2026年02月24日 05:00

### 応募必要条件

#### 職務経験

10年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

We are seeking a sales manager to develop new business and grow existing accounts in Thailand. This is a home-based position, where you will work independently and report directly to the Sales Director based in Singapore.

### Responsibilities

- Drive profitable sales growth in Thailand to meet monthly and annual targets and support company's long-term objectives.
- Manage and grow business in Thailand for the full range of products and solutions.
- Identify and acquire new customers through direct sales, cold calls, and B2B visits.
- Maintain and develop a strong sales pipeline.
- Work with customers to create system solutions using company products and, when needed, third-party components.
- Coordinate projects and manage key accounts effectively.
- Monitor competitor activities and share regular updates.
- Keep CRM data accurate and updated at all times.
- Build strong relationships with local distributors and agents and provide technical support with help from product manager / specialists.

- Handle contracts and purchase agreements for your area.
- Negotiate confidently with customers using solid technical and commercial arguments.
- Share product and market knowledge to support company growth.
- Ensure customer complaints are resolved quickly and communicated clearly.

#### Qualifications

- Bachelor's degree in Electrical Engineering, Communications Technology, or Mechatronics.
- At least 7 years of B2B sales experience in industrial connectors, automation solutions, or related products.
- Experience in project management and channel management.
- Strong communication and interpersonal skills.
- Able to work independently and as part of a team.
- Good command of Thai and English

Interested applicants, please click APPLY NOW. Due to the high number of applicants, we regret to inform that only shortlisted candidates will be contacted. Thank you for your understanding.

#LI-JACTH

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明