



## PR/095495 | Business Development

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1572243

#### 業種

銀行・信託銀行・信用金庫

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2026年01月27日 08:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

基礎会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

A dynamic organization in the financial services sector, focused on delivering innovative solutions to listed companies and fostering strong partnerships across the capital markets.

#### Job Responsibilities

- Identify and connect with potential clients, including companies listed on HOSE, HNX, Upcom, and OTC markets.
- Present and promote the company's app, products, and services to prospective clients.
- Analyze client needs and propose tailored solutions.
- Build and maintain strong relationships with corporate clients.
- Provide post-sales support and address client feedback promptly.
- Proactively seek new business opportunities and market trends.
- Prepare and deliver regular reports on business progress, client needs, and market insights to senior management.
- Gather and assess client requirements to recommend suitable products.
- Collaborate with senior management to propose new service packages.
- Work closely with the product development team to create solutions that meet client expectations.

- Research and analyze competitor offerings to identify market gaps and opportunities.

### Job Requirements

- Minimum of 4 years of experience in finance or securities.
- Strong network with executives of listed companies is a significant advantage.
- Proven experience in selling media and consulting services to listed companies.
- Excellent communication, negotiation, and problem-solving skills.
- Ability to work under high pressure.
- Integrity, diligence, and a proactive mindset.

### Benefits

- Competitive salary up to 40,000,000 VND + allowances + commission.
- Professional and collaborative working environment.
- Opportunities for career growth

Due to the volume of applications, only shortlisted candidates will be contacted. Thank you for your interest.  
#LI-JACVN

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明