



PR/095495 | Business Development

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1572243

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年01月27日 08:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

基礎会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A dynamic organization in the financial services sector, focused on delivering innovative solutions to listed companies and fostering strong partnerships across the capital markets.

Job Responsibilities

- Identify and connect with potential clients, including companies listed on HOSE, HNX, Upcom, and OTC markets.
- Present and promote the company's app, products, and services to prospective clients.
- Analyze client needs and propose tailored solutions.
- Build and maintain strong relationships with corporate clients.
- Provide post-sales support and address client feedback promptly.
- Proactively seek new business opportunities and market trends.
- Prepare and deliver regular reports on business progress, client needs, and market insights to senior management.
- Gather and assess client requirements to recommend suitable products.
- Collaborate with senior management to propose new service packages.
- Work closely with the product development team to create solutions that meet client expectations.

- Research and analyze competitor offerings to identify market gaps and opportunities.

Job Requirements

- Minimum of 4 years of experience in finance or securities.
- Strong network with executives of listed companies is a significant advantage.
- Proven experience in selling media and consulting services to listed companies.
- Excellent communication, negotiation, and problem-solving skills.
- Ability to work under high pressure.
- Integrity, diligence, and a proactive mindset.

Benefits

- Competitive salary up to 40,000,000 VND + allowances + commission.
- Professional and collaborative working environment.
- Opportunities for career growth

Due to the volume of applications, only shortlisted candidates will be contacted. Thank you for your interest.

#LI-JACVN

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会社説明