



PR/160000 | Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1572205

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年02月24日 06:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A reputable trading company specializing in machinery and equipment for factories (domestic and import/export) is seeking a Sales Engineer due to business expansion.

Job Responsibilities

- Conduct sales presentations, prepare and issue quotations, negotiate contracts, and manage delivery processes for machinery and equipment supplied to factories across various industries (automotive, food, chemical, pharmaceutical, electrical, petrochemical, etc.)
- Support senior sales staff in preparing quotations and proposals as part of on-the-job training before transitioning into a full sales role
- Handle sales and support activities related to Biomass Fuels (wood pellets, PKS, EFB pellets)

- Manage export sales to Japan and ASEAN markets, including supplier research, price negotiation, quality checks, and shipment coordination
- Develop new customers and source new suppliers to expand business opportunities

Job Requirements

- Degree in Mechanical Engineering, Electrical Engineering, Business, Marketing, or a related field
- At least 3 years of industrial sales experience, preferably in selling machinery and equipment
- Ability to prepare quotations and proposals, and to handle contract negotiations professionally
- Strong customer service mindset with the ability to build and maintain long-term client relationships
- Able to support export sales activities (Japan & ASEAN), including price negotiations and shipment coordination
- Positive attitude with a willingness to travel both locally and internationally
- Applicants should be Malaysian citizens or hold relevant residency status

Interested applicants, feel free to click APPLY NOW

#LI-JACMY
#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明