



PR/160000 | Sales Engineer

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1572205

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年01月27日 08:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A reputable trading company specializing in machinery and equipment for factories (domestic and import/export) is seeking a Sales Engineer due to business expansion.

Job Responsibilities

- Conduct sales presentations, prepare and issue quotations, negotiate contracts, and manage delivery processes for machinery and equipment supplied to factories across various industries (automotive, food, chemical, pharmaceutical, electrical, petrochemical, etc.)
- Support senior sales staff in preparing quotations and proposals as part of on-the-job training before transitioning into a full sales role
- Handle sales and support activities related to Biomass Fuels (wood pellets, PKS, EFB pellets)

- Manage export sales to Japan and ASEAN markets, including supplier research, price negotiation, quality checks, and shipment coordination
- Develop new customers and source new suppliers to expand business opportunities

Job Requirements

- Degree in Mechanical Engineering, Electrical Engineering, Business, Marketing, or a related field
- At least 3 years of industrial sales experience, preferably in selling machinery and equipment
- Ability to prepare quotations and proposals, and to handle contract negotiations professionally
- Strong customer service mindset with the ability to build and maintain long-term client relationships
- Able to support export sales activities (Japan & ASEAN), including price negotiations and shipment coordination
- Positive attitude with a willingness to travel both locally and internationally
- Applicants should be Malaysian citizens or hold relevant residency status

Interested applicants, feel free to click **APPLY NOW**

#LI-JACMY
#countrymalaysia

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会社説明