



## PR/159986 | Sales Engineer (Grid / Power Systems)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1572197

#### 業種

石油・エネルギー

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年03月10日 13:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Our client is one of the market leaders in the power generation sector providing generators, turbines, transformers, and associated power infrastructure. We are looking for pure sales candidate and must understand grid systems technically and comfortable discussing solutions with utilities, EPCs and engineers. Candidate with utility / EPC exposure and hands on bidding experience will stand out.

Responsibilities: -

- Develop and grow new business opportunities in power grid / utility projects (local & regional)
- Manage pre-bidding, bidding and proposal preparation until PO award
- Work closely with engineering, factories and vendors to propose suitable technical solutions
- Conduct client meetings, site visits and technical presentations
- Support sales forecasting, reporting and pipeline management

- Maintain strong relationships with utilities, EPCs and key stakeholders

Requirements:

- Bachelor Degree in Engineering (Electrical or related)
- 3-5 years experience in grid / power systems business
- Exposure to 132kV & above equipment (Transformer, GIS, HV primary equipment)
- Good command of English (Mandarin is an advantage)
- Strong communication, coordination and presentation skills
- Willing to travel locally / overseas when required

#LI-JACMY

#Countrymalaysia

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会社説明