



JAC Recruitment

マレーシアの求人なら
JAC Recruitment Malaysia

PR/159980 | Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1572193

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年02月10日 11:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

leading provider of end to end data centre infrastructure solutions is seeking a **Sales Engineer** to join the team. This role involves driving sales growth in domestic markets by building strong customer relationships and delivering tailored solutions to meet client needs.

JOB RESPONSIBILITIES

- Grow sales opportunities by identifying and developing business in critical applications and data centre infrastructure.
- Meet revenue and sales targets, including cross-selling and upselling solutions to customers.
- Create and manage account plans to support strategic goals such as revenue growth and market expansion.
- Maintain accurate sales pipeline updates, including forecasts and customer buying plans.

- Build strong customer relationships and lead proposal creation, negotiations, and deal closure.

JOB REQUIREMENTS

- Bachelor's degree in engineering or a related technical field.
- At least 5 years in technical sales, including 3 years in power distribution or cooling systems.
- Strong knowledge of data centre infrastructure (power, cooling, racks, monitoring software).
- Familiar with IT systems such as servers, networks, storage, databases, or cloud technologies.

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明