



PR/159971 | Senior Sales Executive / Assistant Manager (Food Ingredients)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1572187

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年01月27日 09:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Our client is a leading MNC in the food ingredients industry. As part of their business expansion, they are looking to hire an experienced sales candidate who is familiar with food ingredients/food manufacturing.

JOB RESPONSIBILITIES

- Develop and execute strategic sales plans to achieve revenue targets and grow the customer base.
- Analyze market trends, customer needs, and competitor activities to identify and capitalize on new business opportunities.
- Prepare and present sales reports, forecasts, and performance analyses to management while monitoring sales KPIs to drive continuous improvement.
- To identify and provide technical support in ensuring superior customer service & quality, continuity of product and/or application introduction and timely know-how exchange.

- To build strong business rapport with clients and provide excellent value-added services.

JOB REQUIREMENTS

- Candidate must possess at least a bachelor's degree (Food Technology / Nutrition / Dietetics) or equivalent.
- At least 3 years' experience in food ingredients industry.
- Well versed with MS Office, MS Excel and particularly in Power Point presentation.
- Good communication skills, well-versed in spoken and written English.

#LI-JACMY

#countrymalaysia

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会社説明