



マレーシアの求人なら
JAC Recruitment Malaysia

PR/159955 | SALES CONSULTANT

募集職種

人材紹介会社
ジェイエイシーリクルートメント マレーシア

求人ID
1571198

業種
土木

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年02月17日 04:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview

A leading provider of innovative rainwater drainage solutions, committed to delivering sustainable and efficient systems for industrial and municipal clients.

Key Responsibilities

- Develop and execute sales strategies to promote solutions to industrial and municipal clients.
- Identify new business opportunities and maintain strong relationships with existing customers.
- Prepare and deliver technical presentations, proposals, and quotations tailored to client needs.

- Collaborate with engineering and project teams to ensure feasibility and alignment with client requirements.
- Negotiate contracts and close deals to achieve sales targets.
- Monitor market trends, competitor activities, and emerging technologies in drainage water treatment.

Job Requirements

- Bachelor's degree in Chemical Engineering, Environmental Engineering, Mechanical Engineering, or related field.
- Minimum 5 years of experience in technical sales, preferably in water treatment or related industries.
- Excellent communication, negotiation, and presentation skills.
- Ability to work independently and manage multiple projects simultaneously.
- Proficiency in MS Office

#LI-JACMY

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会社説明