



PR/096390 | Regional Sales Director, APAC

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1570925

業種

福祉・介護

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年01月27日 13:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Regional Sales Director, APAC

Location: Singapore

About:

Make a significant impact on global health. For nearly 75 years, the team has worked together to assist in the discovery, development and safe manufacture of new drug therapies.

Key Responsibilities:

- Drive market share growth and achieve sales objectives for Microbial Solutions products/services across APAC.
- Develop and implement strategic sales, pricing, and distribution plans.
- Lead, coach, and mentor a team of sales managers and commercial professionals.

- Foster new business development, build robust pipelines, and identify market trends in the region.
- Build a comprehensive network of key opinion leaders throughout APAC.

Qualifications:

- Bachelor's degree in life sciences or related field (MBA advantageous).
- 8-10 years relevant industry experience, with a strong client interface background.
- Minimum 5 years managing commercial teams directly.
- Minimum 3-5 years managing teams specifically in the APAC region.
- Proven ability to develop and execute strategic plans, strong leadership, communication, and negotiation skills.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R2197665

#LI-JACSG

#countrysingapore

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会社説明