



PR/096390 | Regional Sales Director, APAC

#### 募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1570925

業種

福祉・介護

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年01月27日 13:00

#### 応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

#### 募集要項

**Job Title:** Regional Sales Director, APAC

**Location:** Singapore

#### About:

Make a significant impact on global health. For nearly 75 years, the team has worked together to assist in the discovery, development and safe manufacture of new drug therapies.

#### Key Responsibilities:

- Drive market share growth and achieve sales objectives for Microbial Solutions products/services across APAC.
- Develop and implement strategic sales, pricing, and distribution plans.
- Lead, coach, and mentor a team of sales managers and commercial professionals.

- Foster new business development, build robust pipelines, and identify market trends in the region.
- Build a comprehensive network of key opinion leaders throughout APAC.

**Qualifications:**

- Bachelor's degree in life sciences or related field (MBA advantageous).
- 8-10 years relevant industry experience, with a strong client interface background.
- Minimum 5 years managing commercial teams directly.
- Minimum 3-5 years managing teams specifically in the APAC region.
- Proven ability to develop and execute strategic plans, strong leadership, communication, and negotiation skills.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R2197665

#LI-JACSG

#countriesingapore

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

---

会社説明