



PR/096380 | Sales Executive

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1570917

業種

その他（商社）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年01月13日 05:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JOB DESCRIPTION

- Assist in identifying and develop new business opportunities in target markets
- Build and maintain a strong sales pipeline through active prospecting.
- Conduct market research to understand customer needs, industry trends, and competitor activities.
- Present and promote the company's products to potential clients.
- Implement strategic sales plans for market penetration and revenue growth.
- Manage the entire sales cycle from initial contact to deal closure with supervision.
- Build and maintain long-term relationships with key stakeholders.

- Collaborate with internal teams on pricing, proposals, and customer support.
- Achieve monthly and quarterly sales targets
- Provide regular sales reports and insights to Management

JOB REQUIREMENT

- Min. Diploma or Degree in Business or related fields
- Fresh graduates are welcome; 1-2years of experience in building materials is an advantage
- Strong interpersonal and communication skills to engage with diverse stakeholders
- Highly sales driven, motivated and resilient with a positive attitude.
- Self-Motivated & Team player
- Fluent in written and spoken English; proficiency in Korean language is an advantage
- Proficiency in Microsoft Office Applications
- Willing to travel (as often as once/month)

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Kashmiethaa V Chandran

JAC Recruitment Pte Ltd

EA Personnel: R24122846

EA Personnel Name: KASHMIETHAA V CHANDRAN

#LI-JACSG

#countrysingapore

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会社説明