



PR/096143 | Business Development Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1570842

業種

小売

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年01月13日 06:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Business Development Manager

Our client, a Singapore-based lifestyle and concierge platform, is hiring for a business development manager. This position demands a deep understanding of Singapore's local F&B and entertainment sectors, along with a strong network of industry contacts.

Job Responsibilities:

- Merchant Acquisition: Identify and approach potential merchants, conduct negotiations, and secure partnership agreements.
- Relationship Management: Build long-term partnerships, understand merchant needs, and collaborate on marketing initiatives.
- Market Analysis: Track industry trends, competitor activities, and consumer behavior to inform business strategy.
- Cross-Team Coordination: Work with marketing, operations, and product teams to onboard merchants and plan joint promotions.
- Performance Goals: Achieve targets related to merchant signings, campaign launches, and overall sales volume.

(GMV).

Job Requirements:

- Bachelor Degree in Business or related fields
- Strong familiarity with Singapore's F&B and entertainment sectors with minimum 5 years of experience
- Excellent communication and negotiation skill.

Interested applicant, please click **APPLY NOW**

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countriesingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

会社説明