



PR/095038 | Regional Sales Lead (Southeast Asia)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1570796

業種

小売

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年01月13日 07:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, a Consumer goods production company, is looking for a Regional Sales Lead for the South East Asian Market.

JOB RESPONSIBILITIES

Business Negotiations

- Schedule appointments with distributors, wholesalers, and retailers.
- Conduct business negotiations and provide value-added services like sales floor expansions and dedicated product sections.
- Aim to expand company's brand in south east asia and create new sales opportunities.
- Preparations for New Business Transactions
- Collaborate with legal departments to exchange contracts and ensure compliance with local laws.
- Coordinate item deliveries with logistics departments.

- Store Support
- Create new store shelving, change layouts, and set up recommended sales corners after new product releases.
- Maintain an environment that attracts customers and facilitates easy purchases.
- Additional Notes
- After training, you'll handle your own clients with support from a senior colleague.
- Expect significant travel around Southeast Asia.

JOB REQUIREMENTS

- **At least 2 years of sales experience**
- **Business-level English and Japanese to liaise and** negotiations with local customers and the head office.
- **Ability to travel overseas (mainly South East Asia or Japan)**
- **Proficiency in an additional language** (e.g., Chinese) is plus
- **Experience in the retail/wholesale industry** is plus
- **E-commerce operation experience** (Amazon, Shopify, etc.) is plus
- **Relationship builders:** Able to establish trust with retailers and wholesalers.
- **Creative thinkers:** Capable of proposing sales promotion plans and sales floor layouts.
- Only Singaporeans and PRs may apply

OTHER INFORMATIONS

- Monthly basic salary : SGD5,000~6,000
- Bonus:1.5 months
- Office: CBD area
- Interview process: 2~3 rounds

JAC Recruitment Pte. Ltd.
 1 Raffles Place #42-01, One Raffles Place, Tower 1, Singapore 048616
 Tel: 6323 4779 / 6411 0387 Name: Yusaku Yoshida
 EA Personnel Registration Number: R23111969

#LI-JACSG

#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

会社説明