



PR/159953 | Sales Executive (Steel Products)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1570773

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年02月10日 10:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

We are looking for result driven **Sales Executive** to manage and grow sales for our client steel products. The role focuses on B2B sales, maintaining existing customers and developing new accounts across construction, manufacturing, engineering and other industries.

Job Responsibilities: -

- Responsible in identifying local companies especially new Japanese owned companies to introduce company products
- Prepare quotations, follow up on pricing, negotiate terms and close sales
- Liaise closely with operations, logistics and warehouse teams to ensure smooth order fulfilment and delivery
- Conduct site visits and client meetings to understand customer requirements
- Monitor market trends, competitor pricing and customer feedback

- Achieve monthly and quarterly sales target
- Prepare sales reports and update customer records

Job Requirements:

- Minimum Diploma / Bachelor Degree in Business Engineering or related field
- 2-5 years of sales experience, preferably in steel, construction materials, hardware, manufacturing or industrial products.
- Experience in B2B sales is highly preferred
- Experience handling project based sales
- Good communication and negotiation skills
- Able to work independently and manage multiple accounts
- Willing to travel for customer visits
- Possess own transport
- Proficient in English, Mandarin and Bahasa Malaysia (Japanese speaker is added advantage)

#LI-JACMY

#Countrymalaysia

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会社説明