



PR/118714 | SALES EXECUTIVE (B2B)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1570741

業種

その他 (商社)

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年02月10日 10:01

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

基礎会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Sales Executive (B2B)

Salary: 25,000 – 30,000THB (No Commission)

Location: Sathorn (BTS Silom)

Our client is a Japan's largest paper trading group specialize in the import, export, and distribution of paper, pulp, chemicals, and specialized auxiliary materials for the electronics industry.

Key Responsibilities of the position:

- Focus on New Business Development (BD) to identify and acquire new B2B clients within the electronic components sector.

- Promote products to clients in major industrial areas (Chonburi, Amata, Ayutthaya, etc.).
- Maintain strong relationships with existing domestic and international customers, starting with a focus on the Thai market.
- Manage the end-to-end import and export process, including supplier sourcing and price negotiations.
- Work closely with the Japanese Sales Manager and senior team members to learn high-level sales techniques and product knowledge.

Qualifications

- Bachelor's degree in business administration or a related field.
- A minimum of 2 years of sales experience.
- Intermediate English or higher. Must be able to communicate effectively with internal teams and overseas clients
- Basic understanding or experience in Import and Export procedures.
- No personal car or driving license is required. The company provides a dedicated car with a driver for all business-related travel and client visits.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明