



PR/118713 | Sales Executive (IT Solutions, Network & Systems)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1570739

業種

ITコンサルティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年01月27日 09:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Highlights

- Minimum 3 years of sales experience
- Strong commitment to achieving sales targets
- Flexible working hours provided by the company

Job Description

- Responsible for selling IT products and achieving sales targets within the IT Commercial segment
- Focus on project-based sales opportunities
- Manage and develop relationships with medium to large System Integrator (SI) clients
- Provide accurate product information and deliver tailored solutions to target customers
- Conduct presentations to prospective clients and follow up to successfully close deals

Qualifications

- Bachelor's degree in Business, IT, or related field
- 2-3 years of experience in IT product or solution sales
- Knowledge in the product of IT solution, IT infrastructure, networking, and system integration.
- Strong communication, presentation, and negotiation skills
- Self-motivated, goal-oriented, and able to work independently
- Ability to manage multiple projects and meet deadlines

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会社説明