



## PR/118713 | Sales Executive (IT Solutions, Network & Systems)

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1570739

#### 業種

ITコンサルティング

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2026年01月27日 09:01

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Job Highlights

- Minimum 3 years of sales experience
- Strong commitment to achieving sales targets
- Flexible working hours provided by the company

#### Job Description

- Responsible for selling IT products and achieving sales targets within the IT Commercial segment
- Focus on project-based sales opportunities
- Manage and develop relationships with medium to large System Integrator (SI) clients
- Provide accurate product information and deliver tailored solutions to target customers
- Conduct presentations to prospective clients and follow up to successfully close deals

#### Qualifications

- Bachelor's degree in Business, IT, or related field
- 2–3 years of experience in IT product or solution sales
- Knowledge in the product of IT solution, IT infrastructure, networking, and system integration.
- Strong communication, presentation, and negotiation skills
- Self-motivated, goal-oriented, and able to work independently
- Ability to manage multiple projects and meet deadlines

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会社説明