



PR/095464 | Sales Executive

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1570679

業種

その他（商社）

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年02月10日 11:01

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description

- Be in charge of sales-related activities of Paper, Container board, Paper Bag, Pulp by mainly contact with domestic customers.
- Receiving inquiries, negotiation of contracts, sales visit, presentation/explanation on products, market information, investigation and analysis, monthly reports, which all aim to achieve sales target assigned by senior managers.

Manage good communication and professional business manner with customers, suppliers, internal and external business partners.

- Communication with Tokyo side or related parties all over the world parties who would be under proposal and management from senior managers.

- Show the aggressive commitment to understand not only the characteristics of the goods being traded, but also an understanding of trade practices.
- Given the nature of the business, it is essential to understand the “manufacturing sector”, grasp how production is carried out on the shop floor, and properly comprehend the challenges faced by customers.
- Consider core business relating to packaging and suggest/discuss internally and also with senior managers.
- Well corroborate with other departments in MVC.
- Timely report to upper managers for further advice/decision/approval. And if any trouble and/or problem happen, make an immediate report to senior managers.
- Well understand internal business procedures.

Be compliant with company's internal policy and willing for business trips.

Requirements

- Educational Background: Commerce or Economics
- Work Experience: Having 2 ~ 3 years experience in commodity sales
- Professional Skill: Communication skills, Negotiation skills, Problem-solving skill
- Language: English is required; proficiency in Japanese and Chinese is highly desirable.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明