



【Finance】Pricing Manager Pricing Market Access

アストラゼネカ株式会社での募集です。事業企画・事業開発のご経験のある方は歓迎...

募集職種

人材紹介会社

株式会社ジェイ エイ シー リクルートメント

採用企業名

アストラゼネカ株式会社

求人ID

1570115

業種

医薬品

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

700万円 ~ 1400万円

勤務時間

09:00 ~ 17:15

休日・休暇

【有給休暇】入社7ヶ月目には最低10日以上 【有給休暇】※入社月により付与日数が異なります。詳細はオファー時に通知いたします ...

更新日

2026年02月07日 07:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

【求人No NJB2344195】

【職務内容 Job Description】

Achieve target price for responsible products through strategic negotiations with MHLW.

- Lead strategic price negotiation with MHLW on responsible products and manage preparation for the negotiation.
- Assess price potential of assigned products under close collaboration with Market Access group.
- Contribute to business planning with insightful analysis on healthcare pricing environment change through close

monitoring of discussion at Government councils and pricing tendency. ·

- Collaborate with other departments to gain support for optimal pricing based on pricing strategy for responsible products.
- Collaborate with Global Pricing Market Access team in order to align pricing strategy on responsible products and gain support from global team as needed basis.
- Build strong relationship with MHLW officials and industry colleagues through trade association activities and leverage them for optimal pricing outcome.

スキル・資格

■ 応募資格（経験、資格等） / Qualification (Experience Skill etc.)

【経験 / Experience】

<必須 / Mandatory>

- Leading negotiations with MHLW in terms of new drug pricing.
- Working to develop assumptions on new drug prices/price forecast on the future.

<歓迎 / Nice to have>

- Experience of working with members from other companies on the activities in trade associations.
- Experience of cost effectiveness assessment
- Experience of working in a multi national pharmaceutical company.
- Experience of working on new drug pricing in MHLW.

【資格 / License】

<必須 / Mandatory>

Bachelors degree in relevant field (Marketing Science Economics or pharmacists etc.) ·

<歓迎 / Nice to have>

- Pharmacist license
- Medical medical license

【能力 / Skill set】

<必須 / Mandatory>

- Excellent knowledge of healthcare business and reimbursement pricing regulations in Japan.
- Interpersonal and communication / persuasion skills with ability to influence others without authority
- Strong analytical ability
- High degree of accuracy with attention to detail

<歓迎 / Nice to have>

- Excellent PC skills
- Clinical Development Knowledge
- Familiarity with operating in Global business

【語学 / Language】

<必須 / Mandatory>

Japanese : Fluent in speaking excellent writing skills

English : Business Level (verbal and written)

会社説明

医療用医薬品の開発、製造及び販売