



## 【810～1296万円】Manager Air Operations

外資流通企業での募集です。 法人営業（その他）のご経験のある方は歓迎です。

### 募集職種

人材紹介会社  
株式会社ジェイ エイ シー リクルートメント

採用企業名  
外資流通企業

求人ID  
1570040

業種  
物流・倉庫

会社の種類  
外資系企業

雇用形態  
正社員

勤務地  
東京都 23区

給与  
800万円～1200万円

勤務時間  
09:00～18:00

休日・休暇  
【有給休暇】入社6か月後12日、6.5年後22日 【休日】完全週休二日制 土日祝日 GW年末12月29日から年始1月4日...

更新日  
2026年02月07日 07:00

### 応募必要条件

キャリアレベル  
中途経験者レベル

英語レベル  
流暢

日本語レベル  
ネイティブ

最終学歴  
大学卒：学士号

現在のビザ  
日本での就労許可が必要です

### 募集要項

【求人No NJB2346328】

POSITION SUMMARY

- To plan, organize, direct and control the load plans for designated flights that originate in the responsible territory.
- To ensure optimization of corporate revenue through the balancing of various freight and express product loads.
- To well realize and conduct air shipping in cargo system and operation.
- Assist in project management business planning service improvements strategy development with the objective of providing progressive leadership for the workgroup exceed service commitments customer satisfaction generate revenues

and achieve long term profitability.

- To implement risk management plan.
- To apply multimodal transportation concept and knowledge.
- Oversee Pricing desk and Gateway arrangement.

#### PRINCIPLE DUTIES AND RESPONSIBILITIES

- Selects, develops and motivates operation staff and administers an annual operating budget.
- Monitors flight load plans, terminal traffic generation to achieve the highest revenue possible by utilizing maximum aircraft space.
- Determines space allocations based on local market demands and yield contributions.
- Instructs operation team with/on methods to instill a service conscious attitude and minimize service failures in order to ensure service commitments are met.
- Maintains contact with customers / airlines (internal and external) with regard to conditions affecting service levels.
- Determines service needs of the responsible territory in support of regional coordinated team effort in service and revenue maximization.
- Assists senior management with communication and implementation of traffic service requirements and issues for the responsible territory.
- Manages load prioritization and space allocation.
- Ensures compliance with system allocation policy and process to meet sales and operational service requirements.
- Other duties as assigned to the position.

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#### スキル・資格

##### JOB SPECIFICATIONS FOR SUCCESSFUL PERFORMANCE

###### ■Academic:

- Bachelor's degree or equivalent.

###### ■Experience knowledge:

- Five (5) years of professional experience in line haul hub or ground operations and experience in coordinating Air transport operations.
- Two (2) years relevant management / supervisory experience.
- Expertise of regulation and requirements from MLIT (Ministry of Land Infrastructure Transport and Tourism) .
- Business level English.
- Hopefully Ocean experience.

###### ■Attribute:

- Strong basic management, human relations and communication skills.
- Problem solving, decision making.
- People management, motivation.

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#### 会社説明

ご紹介時にご案内いたします