



PR/095453 | Forwarder Sales Executive

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1569725

業種

物流・倉庫

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年02月03日 06:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

JAC's client, a Japanese logistics x IT company, is looking for a Forwarder Sales Executive

Job Responsibilities

- Develop new business opportunities and maintain strong relationships with existing clients to expand market presence and achieve sales targets.
- Seek out potential clients and maintain good relationships with existing clients.
Manage the sales pipeline, update customer data, track business opportunities.
- Work closely with the Operations team to ensure smooth shipment handling and high service quality in line with customer commitments.
- Monitor market trends, competitor activities, and industry developments to identify new business opportunities and enhance sales strategies.
- Maintain accurate records of sales activities, client information, and sales forecasts in the company's system.
- Report directly to the Sales Manager as required

Job Requirements

- At least 3 years' sales experience in Logistics, Freight Forwarding.
New business sales experience is preferred.
- English proficiency at business level
- Japanese proficiency at N3 level or above (strong communication skills preferred).

Interested applicants, click APPLY NOW
#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明