



PR/095453 | Forwarder Sales Executive

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1569725

業種

物流・倉庫

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年02月17日 09:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

JAC's client, a Japanese logistics x IT company, is looking for a Forwarder Sales Executive

Job Responsibilities

- Develop new business opportunities and maintain strong relationships with existing clients to expand market presence and achieve sales targets.
- Seek out potential clients and maintain good relationships with existing clients.
Manage the sales pipeline, update customer data, track business opportunities.
- Work closely with the Operations team to ensure smooth shipment handling and high service quality in line with customer commitments.
- Monitor market trends, competitor activities, and industry developments to identify new business opportunities and enhance sales strategies.
- Maintain accurate records of sales activities, client information, and sales forecasts in the company's system.
- Report directly to the Sales Manager as required

Job Requirements

- At least 3 years' sales experience in Logistics, Freight Forwarding.
New business sales experience is preferred.
- English proficiency at business level
- Japanese proficiency at N3 level or above (strong communication skills preferred).

Interested applicants, click APPLY NOW
#LI-JACVN

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会社説明