



PR/159920 | Senior Sales Engineer / Assistant Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1569632

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年02月17日 08:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

日常会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview

A leading provider of electronic components and solutions, serving diverse industries such as semiconductor, automotive, and industrial automation are seeking a Senior Sales Engineer who will be responsible for driving sales growth by developing strong customer relationships, providing technical expertise, and promoting the company's product portfolio. This role requires a blend of technical knowledge and business acumen to identify opportunities, deliver solutions, and achieve revenue targets.

Key Responsibilities

- Develop and execute sales strategies to achieve assigned targets and expand market share.
- Identify and pursue new business opportunities within the semiconductor and electronics sectors.
- Provide technical consultation and product recommendations to customers.

- Prepare and deliver presentations, proposals, and quotations.
- Collaborate with internal teams (engineering, logistics, and procurement) to ensure customer satisfaction.
- Monitor market trends, competitor activities, and customer requirements to inform business decisions.
- Maintain accurate records of sales activities and forecasts in CRM systems.

Key Requirements

- Bachelor's degree in Electrical/Electronic Engineering or related field.
- Minimum 5 years of experience in technical sales within the electronics or semiconductor industry.
- Strong understanding of electronic components and applications.
- Excellent communication, negotiation, and presentation skills.
- Ability to work independently and manage multiple accounts effectively.
- Proficiency in MS Office and CRM tools.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明