



PR/087083 | Outside Sales Associate

募集職種

人材紹介会社
JAC Recruitment USA

求人ID
1569195

業種
レストラン・フードサービス

雇用形態
正社員

勤務地
アメリカ合衆国

給与
経験考慮の上、応相談

更新日
2026年01月13日 13:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
ネイティブ

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

POSITION SUMMARY

The Outside Sales Associate will be responsible for driving business growth by managing client relationships and promoting products within the assigned territory. This role requires strong communication skills, bilingual proficiency, and the ability to work independently while delivering exceptional customer service.

RESPONSIBILITIES

- Responsible for meeting sales targets and contributing to overall revenue growth.
- Expected to build and maintain strong client relationships while identifying new business opportunities.
- Required to conduct market research and implement strategies to expand product reach.
- Tasked with managing the sales process, coordinating with internal teams, and ensuring timely delivery.

- Accountable for resolving customer issues promptly and maintaining high satisfaction levels.

QUALIFICATIONS

- Must have business-level proficiency in English and Mandarin; Cantonese is a plus.
- Required to hold a valid driver's license with a clean driving record and be comfortable with frequent travel.
- Should demonstrate strong organizational skills, attention to detail, and ability to work independently and collaboratively.
- Previous experience in the food industry or familiarity with Japanese cuisine is preferred.
- Proficiency in Microsoft Office; ERP system knowledge is advantageous

SALARY USD 50,000-55,000 (DOE) + Commission

LOCATION Elk Grove Village, IL

WORK STYLE Onsite

BENEFITS

- Health and Dental Insurance
- Paid vacation and holidays

#LI-JACUS #LI-US #countryUS

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会社説明