



PR/123427 | Sales & Marketing Manager – Property Industry (English Speaker)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

求人ID

1569165

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年01月27日 04:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

As a **Sales & Marketing Manager (English Speaker)**, you will be responsible for **driving revenue growth and expanding market presence for the Air Dome product**, which is used for sports complexes, event halls, exhibition centers, and concert venues. This role requires an **independent, results-oriented, and aggressive professional in driving sales growth**.

Qualifications:

- Fluent in English (MUST).
- Bachelor's or master's degree in business, Marketing, or a related field.
- 10+ years of experience in the **property development, real estate**, or related industries.
- Proven track record in achieving and exceeding sales targets.
- Strong communication, negotiation, and interpersonal skills to engage with key stakeholders.

Responsibilities:

- Develop and implement **strategic sales plans** to expand the customer base and achieve revenue targets.
- Build and maintain **strong relationships** with key clients, property developers, real estate agents, and stakeholders.
- Effectively communicate the **value proposition** of Air Dome products to potential buyers.

- **Oversee the entire sales process**, from lead generation to deal closure, ensuring client satisfaction.
- Monitor industry trends, analyze market opportunities, and identify new business prospects.
- **Drive brand awareness and lead generation** through marketing initiatives and promotional campaigns.

Think you tick all the boxes? Great!

After applying, **send me a DM on my LinkedIn (Milysa Tjandra)** briefly explaining why you're the best fit for this role.

Your next big career move starts here!

#LI-JACID

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会社説明