



PR/095641 | Sales Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1569037

業種

土木

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年12月16日 10:37

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Sales Manager

Location: Singapore

Your New Company: Join a dynamic and fast-growing creative solutions provider specializing in bespoke event and exhibition experiences. The company is known for delivering high-impact projects that blend design, innovation, and flawless execution. As part of their expansion, they are looking for a results-driven Sales Manager to lead business development efforts and drive revenue growth.

Your New Role: As a Sales Manager, you will be responsible for identifying new business opportunities, managing client relationships, and overseeing the successful delivery of projects. You'll work closely with internal teams and external partners

to ensure client expectations are met while maintaining profitability and operational efficiency.

Key Responsibilities:

- Develop and execute strategic sales plans to achieve business targets.
- Maintain and grow a portfolio of clients through proactive engagement and relationship management.
- Liaise with clients to understand project requirements, design concepts, and expectations.
- Prepare budgets, quotations, and tender submissions with accurate cost management.
- Collaborate with designers and project teams to ensure alignment with client specifications.
- Coordinate with consultants, subcontractors, and other stakeholders to ensure timely project delivery.
- Support operations in resolving project-related issues and challenges.
- Submit necessary documentation to landlords, building management, and relevant authorities.
- Conduct site inspections for off-site fabrication and on-site installations.
- Ensure smooth project execution and resolve any issues that arise during implementation.
- Track sales performance and report results regularly.

Qualifications:

- Diploma or Degree in Business, Marketing, or a related field.
- Minimum 2 years of experience in event or project management, preferably in exhibitions or creative industries.
- Proven track record of achieving annual sales of SGD 2–3 million.
- Strong communication and presentation skills.
- Excellent multitasking abilities and a collaborative mindset.
- Able to thrive in a fast-paced, client-focused environment.

Ready to Take the Next Step?

Interested applicants, please click **APPLY NOW** or send a copy of your updated CV to Pinru.chen@jac-recruitment.com for a confidential chat.

Do note that we will only be in touch if your application is shortlisted.

Chen Pinru
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R25130085

#LI-JACSG
#countrysingapore

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会社説明