



PR/109906 | Sales manager- New delhi

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1569030

業種

物流・倉庫

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年01月27日 04:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Manager

Locations: New Delhi

Employment Type: Full-time

【Responsibilities】

- Corporate sales for air cargo, freight forwarding, and courier services
- New business development and account management
- Achieve sales and gross profit targets

- Prepare quotations, negotiate rates, identify client needs, and propose solutions
- Visit both Japanese and local clients
- Coordinate with CS and Operations teams for shipment follow-up
- Prepare weekly and monthly sales reports

【Requirements】

- Minimum 3 years of sales experience in logistics, air cargo, or freight forwarding
- Strong English communication skills (spoken/written)
- Strong interpersonal skills and field sales capability
- Ability to work independently with clear ownership of targets

【Preferred】

- Experience handling Japanese corporate clients {Not mandatory}
- Understanding of basic export/import workflow
- Strong numerical and analytical ability
- Japanese language skill is a plus (not necessary)

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会社説明