



## PR/109906 | Sales manager- New delhi

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメントインド

## 求人ID

1569030

## 業種

物流・倉庫

## 雇用形態

正社員

## 勤務地

インド

## 給与

経験考慮の上、応相談

## 更新日

2025年12月30日 08:00

## 応募必要条件

## 職務経験

6年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

無し

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

Position: Sales Manager

Locations: New Delhi

Employment Type: Full-time

## 【Responsibilities】

- Corporate sales for air cargo, freight forwarding, and courier services
- New business development and account management
- Achieve sales and gross profit targets

- Prepare quotations, negotiate rates, identify client needs, and propose solutions
- Visit both Japanese and local clients
- Coordinate with CS and Operations teams for shipment follow-up
- Prepare weekly and monthly sales reports

【Requirements】

- Minimum 3 years of sales experience in logistics, air cargo, or freight forwarding
- Strong English communication skills (spoken/written)
- Strong interpersonal skills and field sales capability
- Ability to work independently with clear ownership of targets

【Preferred】

- Experience handling Japanese corporate clients {Not mandatory}
- Understanding of basic export/import workflow
- Strong numerical and analytical ability
- Japanese language skill is a plus (not necessary)

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会社説明