



## PR/118668 | Sales Executive (Semiconductor)

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1569008

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年12月30日 09:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

日常会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Positions: Sales Executive - Semiconductor

**Salary:** 30,000–35,000 THB/month + allowances

**Working Hours:** Mon–Fri, 8:30–17:30 (Onsite)

**Location:** Bangkok, Thailand

**Industry:** Manufacturing & Trading

#### Job Highlights

- Direct sales role with strong training program (initially support staff, then transition to sales)
- Work with industrial clients in areas such as **Chonburi, Rayong, Ayutthaya, and Lamphun**

- Attractive benefits and allowances

#### Responsibilities

- Work closely with headquarters and regional branches to manage direct sales of semiconductor manufacturing machines to customers in Thailand
- Identify customer needs, confirm technical requirements, and propose optimal solutions

- Prepare quotations and contracts, conduct price negotiations, and drive order acquisition
- Build and maintain long-term customer relationships, coordinating with after-sales service and technical support teams
- Collect and analyze market trends and competitor information, and report findings to headquarters
- Participate in exhibitions, seminars, and other sales activities

**Qualifications**

- Bachelor's degree

- **Experience:**

- Sales experience with plant and industrial machinery **OR**
- Maintenance experience with plant and industrial machinery (willing to move into sales)

- Own car and valid driving license
- Proactive personality
- English: Intermediate or above (able to communicate with HQ)
- **Preferred:** Experience with semiconductor machines

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

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会社説明