



PR/118636 | GM - Retail

## 募集職種

### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

### 求人ID

1568982

### 業種

小売

### 雇用形態

正社員

### 勤務地

タイ

### 給与

経験考慮の上、応相談

### 更新日

2026年01月27日 05:00

## 応募必要条件

### 職務経験

6年以上

### キャリアレベル

中途経験者レベル

### 英語レベル

ビジネス会話レベル

### 日本語レベル

無し

### 最終学歴

短大卒：準学士号

### 現在のビザ

日本での就労許可は必要ありません

## 募集要項

### Key Responsibilities

- Drive overall business performance in Thailand, ensuring strong results across sales, operations, and profitability.
- Develop and optimize product assortment, pricing, and promotional strategies in collaboration with Category and Merchandising teams.
- Monitor market trends and analyze sales data to uncover growth opportunities.
- Work closely with Marketing and Operations to enhance customer engagement, increase store traffic, and improve conversion rates.
- Oversee financial management, including P&L, budgeting, and cash flow; implement cost controls and manage banking transactions.
- Strengthen operational processes and service standards to deliver exceptional in-store experiences.
- Represent Thailand in regional planning and maintain strong relationships with external partners such as mall operators, suppliers, and logistics providers.

### Qualifications

- Minimum 7 years of experience in retail or consumer goods industry.
- Strong commercial mindset and analytical ability, with a proven track record of driving sales and category growth.
- Hands-on experience managing P&L and cash flow.
- Leadership style suited to a fast-paced environment, with the ability to manage multiple priorities effectively.
- Excellent communication and stakeholder management skills.
- Fluency in Thai and English required; additional language skills are a plus.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明