



PR/109860 | Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1568033

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年01月20日 07:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

- New Business Development:
 - Identify and pursue new business opportunities in the local market.
 - Develop and implement strategies to expand the client base and increase revenue.
- Client Negotiations:
 - Lead negotiations with local Indian clients to secure profitable deals.
 - Ensure mutually beneficial agreements while maintaining company margins and compliance.
- Relationship Management:
 - Build and maintain strong relationships with existing and potential clients.
 - Act as a trusted advisor to clients, understanding their needs and providing tailored solutions.
- Market Intelligence:
 - Monitor market trends, competitor activities, and customer preferences.
 - Provide insights to support strategic decision-making.
- Sales Reporting:
 - Prepare and present regular sales reports, forecasts, and performance analysis.

- Cross-functional Support:
 - Occasionally collaborate with Japanese management on strategic initiatives and operational tasks.
 - This exposure offers a unique opportunity to gain business experience, broaden skill set, and contribute to shaping the growth of a fast-paced startup.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

会社説明