



PR/109860 | Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1568033

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年12月23日 06:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

- New Business Development:
 - Identify and pursue new business opportunities in the local market.
 - Develop and implement strategies to expand the client base and increase revenue.
- Client Negotiations:
 - Lead negotiations with local Indian clients to secure profitable deals.
 - Ensure mutually beneficial agreements while maintaining company margins and compliance.
- Relationship Management:
 - Build and maintain strong relationships with existing and potential clients.
 - Act as a trusted advisor to clients, understanding their needs and providing tailored solutions.
- Market Intelligence:
 - Monitor market trends, competitor activities, and customer preferences.
 - Provide insights to support strategic decision-making.
- Sales Reporting:
 - Prepare and present regular sales reports, forecasts, and performance analysis.

- Cross-functional Support:
 - Occasionally collaborate with Japanese management on strategic initiatives and operational tasks.
 - This exposure offers a unique opportunity to gain business experience, broaden skill set, and contribute to shaping the growth of a fast-paced startup.

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会社説明