



PR/159824 | Technical Sales Representative

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1568018

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年02月03日 09:02

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview and Job Overview

A leading global distributor of fluid handling products, specializing in ultrapure and corrosion-resistant systems are seeking a dynamic and motivated Senior Sales Associate to join our team. This role focuses on driving sales growth within the microelectronics sector, building strong customer relationships, and delivering technical solutions that meet the unique needs of our clients.

Key Responsibilities

- Develop and strengthen relationships with key customers in the semiconductor and high-tech industries.
- Identify new business opportunities through existing clients, referrals, and market research.
- Provide technical guidance on product selection, applications, and training to ensure customer success.
- Collaborate with management and operations teams to implement strategies that support profitable sales growth.

Key Requirements

- Strong communication, presentation, and interpersonal skills.

- Self-motivated, results-driven, and eager to learn in a technical sales environment.
- Solid understanding of fluid flow systems in high-tech settings, particularly within the semiconductor industry.
- Experience with filtration systems is a plus.
- Familiarity with semiconductor processes (OEM tools and wafer manufacturing facilities).
- Ability to engage with technical customers and specify products for critical fluid processes.
- Background in distribution, manufacturing, engineering, or semiconductor industries, with knowledge of basic fluid dynamics.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明