



PR/118621 | Sales Engineer (SaaS)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1568010

業種

ITコンサルティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年02月17日 07:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

基礎会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Engineer (SaaS Solutions)

Location: Bangkok (BTS/MRT Accessible)

Key Responsibilities

Pre-Sales

- Collaborate with the sales team to develop effective strategies for new customer acquisition.
- Prepare and deliver technical proposals and documentation.
- Create and execute product demonstrations.
- Conduct presentations and address technical inquiries during Q&A sessions.
- Support implementation and onboarding for new clients.

Post-Sales

- Deliver training sessions for existing customers.
- Provide technical support, including troubleshooting and usage guidance.

Partner Support

- Share technical knowledge of our products with partners.
- Assist partner sales teams with technical expertise.
- Respond to technical inquiries from partners.

Development

- Perform custom development for our SaaS platform using JavaScript and no-code tools.

Additional Responsibilities

- Act as the first point of contact during service incidents (e.g., outages).
- Support internal system development and operations.
- Participate in internal meetings and cross-functional projects.

Qualifications

- Minimum 3 years of experience as a Sales Engineer or System Engineer.
- Hands-on programming experience.

Language Skills

- English: Business level proficiency.
- Japanese (Would be advantage)

Business Experience

- Experience in system proposal and solution design.
- Previous work experience in a SaaS product company.
- Project management experience.

Technical Skills

- Proficiency in JavaScript.
- Familiarity with SaaS platforms and no-code tools.

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会社説明