



## PR/123402 | Sales PWS Manager

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

#### 求人ID

1567524

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

インドネシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年02月10日 04:00

### 応募必要条件

#### 職務経験

10年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### General Requirements

- Strong leadership qualities with a mature approach in managing teams; must be able to earn respect from subordinates.
- Possess superior knowledge compared to the team to establish authority and respect.
- Proven ability in market acquisition and marketing strategy within the Power Systems industry.
- Strong track record in winning market share and driving sales growth in Power Systems.
- Experienced in preparing budgets and managing customer segmentation (territory management) for PWS across all regions in Indonesia.
- Wide professional network within the Power Systems market.
- Demonstrated experience in collaborating effectively with cross-functional teams.

**Specific Requirements**

- Education: Min. S1 from any major (preferably from Engineering / Electrical Engineering)
- Experience: Min. 5 years' experience as a Sales Manager in the Engine industry in the Heavy Equipment industry, with proven exposure or strong understanding of the Engine market
- Willing to do business travel based on business needs
- Exceptional leadership capabilities, able to lead and influence a team

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会社説明