



JAC Recruitment

ベトナムの求人なら
JAC Recruitment Vietnam

PR/095407 | Fragrance Sales

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1567466

業種

化学・素材

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年12月16日 09:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JOB RESPONSIBILITIES

- Responsible for the sales and marketing of our range of fragrance to prospect and existing clients in the assigned territory of Vietnam market
- Responsible for the development of an annual fragrance sales budget and reporting on sales budget performance as assigned by Sales Manager
- Responsible for the growth of the business as well as for the profitable performance of the sales, meeting sales target in the assigned territory
- Responsible for creating marketing opportunity for new products, complementing existing range of products and supporting the regional businesses for expansion and growth
- Liaise closely with Head Office and other Affiliates and clients on sales and market information
- Keep abreast of Fragrance product trends, concepts and applications and be aware of competitor's activities
- Identify proactively opportunities for potential product concepts and presentations

JOB REQUIREMENTS

- Degree in Chemical or Business or related discipline or equivalent in years of similar experience

- Honest, pleasant and good interpersonal skills
- Teamwork, good communication and presentation skills
- Proficient in English both oral and written
- Self motivator with eagerness and enthusiasm
- Having sense of consumer's taste and behavior
- Having ability to Fragrance smell evaluation
- Microsoft Office application software
- Sales experience, preferably in Fragrance

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明