



マレーシアの求人なら
JAC Recruitment Malaysia

PR/159880 | Sales Business Development Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1567449

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年12月30日 11:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JOB RESPONSIBILITIES

- Identify and develop relationships with industry professionals to generate new business opportunities
- Attend industry events and other meetings to stay abreast of market conditions, competition, and establish relationships with existing clients and prospects.
- Provide ongoing progress updates on new business development activities and other key indicators to the management team.
- Coordinate and assist in the proposal process with marketing and project management teams.
- Assist with strategic planning and allocation of company's resources, including market research and competitors' analysis.
- Develop presentations to pitch to prospective clients.
- Involve in project tendering

JOB REQUIREMENTS

- Bachelor's Degree in any field

- Minimum 5 years of working experience in construction or property, construction consulting firm, oil & gas industry or related.
- Possess good working attitude
- Able to work independently and self-motivated
- Preferably someone who has strong network in related industries
- Preferably experience in tendering projects, knowledge in legal terms is an added advantage.
- Willing to travel within Malaysia and overseas

#LI-JACMY

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明