



PR/159880 | Sales Business Development Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1567449

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年01月27日 10:01

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JOB RESPONSIBILITIES

- Identify and develop relationships with industry professionals to generate new business opportunities
- Attend industry events and other meetings to stay abreast of market conditions, competition, and establish relationships with existing clients and prospects.
- Provide ongoing progress updates on new business development activities and other key indicators to the management team.
- Coordinate and assist in the proposal process with marketing and project management teams.
- Assist with strategic planning and allocation of company's resources, including market research and competitors' analysis.
- Develop presentations to pitch to prospective clients.
- Involve in project tendering

JOB REQUIREMENTS

- Bachelor's Degree in any field

- Minimum 5 years of working experience in construction or property, construction consulting firm, oil & gas industry or related.
- Possess good working attitude
- Able to work independently and self-motivated
- Preferably someone who has strong network in related industries
- Preferably experience in tendering projects, knowledge in legal terms is an added advantage.
- Willing to travel within Malaysia and overseas

#LI-JACMY

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会社説明