



PR/118379 | Sales Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1566526

業種

その他（商社）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年12月09日 12:01

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Manager (Agricultural Industry)

Salary: 70,000 – 100,000THB +/- (Negotiable)

Location: Bangkok

Our client is big brand Project Consultant for Agricultural Industry,

Key Responsibilities of the position:

- Sales Strategy and Performance Management
- Target Setting: Develop and execute quarterly and annual strategic sales plans to maximize revenue and profitability in the assigned territory.

- Market Analysis: Analyze market data, planting seasons, competitor activities, and industry trends to identify new business opportunities.
- Key Account and Relationship Management
- Existing network and contacts within the agricultural industry.
- Direct farm sales or working within the agricultural community
- Invite farmers to join the company project
- Product Expertise: Maintain comprehensive product expertise across the company's agricultural portfolio.

Qualifications

- Bachelor's degree or higher in Business Administration, Marketing, Agronomy, Crop Science, Animal Science, or a related agricultural field.
- Minimum of 5 years of progressive sales experience, with at least 2-3 years in a sales management role specifically within the Agricultural Industry.
- Skills: Excellent leadership, team management, and problem-solving skills. Strong written and verbal communication skills in English.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明