



PR/159856 | Key Account Executive / Senior (FMCG)

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1566512

業種

小売

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年12月23日 03:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A MNC in the FMCG (Beverage) industry is currently looking for a Key Account Executive/Senior to join their team.

Job Description

- Manage key accounts and act as the point of contact for clients
- Organize regular client meetings to discuss their requirements
- Ensure budget and time requirements are met
- Stay up to date with new features and product launches
- Monitor and report on sales performance analytics

- Suggest innovative ideas to increase sales and improve customer experience
- Strategic planning to improve sales results

Job Requirements

- Min 1 year of experience in key account management, preferably in the FMCG industry.
- Comprehensive and current knowledge of company offerings and industry trends.
- The drive and energy to manage multiple accounts while looking for new opportunities.
- Ability to understand client needs and handle the negotiation process.
- Self-motivated and result oriented.
- Fresh graduates are welcomed to apply.

#LI-JACMY

#stateKL

#countrymalaysia

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会社説明