

マレーシアの求人なら JAC Recruitment Malaysia

PR/159856 | Key Account Executive / Senior (FMCG)

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1566512

業種

小売

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年11月25日 11:37

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A MNC in the FMCG (Beverage) industry is currently looking for a Key Account Executive/Senior to join their team.

Job Description

- Manage key accounts and act as the point of contact for clients
- Organize regular client meetings to discuss their requirements
- Ensure budget and time requirements are met
- Stay up to date with new features and product launches
- Monitor and report on sales performance analytics

- Suggest innovative ideas to increase sales and improve customer experience
- Strategic planning to improve sales results

Job Requirements

- Min 1 year of experience in key account management, preferably in the FMCG industry.
- Comprehensive and current knowledge of company offerings and industry trends.
- The drive and energy to manage multiple accounts while looking for new opportunities.
- Ability to understand client needs and handle the negotiation process.
- Self-motivated and result oriented.
- · Fresh graduates are welcomed to apply.

#LI-JACMY

#stateKL

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明