



PR/159848 | Sales Executive (Project Sales)

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1566508

業種

化学・素材

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年11月25日 11:37

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Review

A leading developer and manufacturer of premium architectural coatings and specialty chemicals is seeking a Sales Executive (Project Sales) to join team. This role focuses on driving project-based sales within the building and construction industry.

Key Responsibilities:

- Identify, develop, and grow new business opportunities while nurturing existing client relationships.
- Achieve individual and team sales targets, driving overall performance.
- Ensure timely payment collection in line with company credit terms.
- Promote the full range of SK Kaken products through effective presentations.
- Engage with developers, architects, consultants, contractors, building offices, management teams, and applicators to specify product requirements.
- Collaborate across teams, stepping in to support operational and logistics tasks as needed.

Job Requirements:

- Fresh graduates are welcome—as on-the-job training will be provided.
- Preferably 2–3 years of sales experience, especially in building material or chemical sectors.
- Strong communication, negotiation, and interpersonal abilities.
- Positive attitude, resilient work ethic, and self-motivated demeanor.
- Capable of conducting product presentations and developing client relationships.
- Own transport is essential for frequent client visits and on-site engagements.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

会社説明